



SÜDSALZ GmbH

At a glance

The customer

SÜDSALZ GmbH

Im Salzgrund 67
D-74076 Heilbronn
Germany

- SÜDSALZ is the most powerful and largest German provider of salt.
- Founded on 1 August 1995 by BHS-Bayerische Berg-, Hütten- und Salzwerke AG in Munich and Südwestdeutsche Salzwerke AG in Heilbronn.
- The high quality of the product and the knowledge about market requirements and customer needs are the company's strengths. Along with the strong position of the "Bad Reichenhaller" brand, they have contributed to the company's market leadership.
- SÜDSALZ covers all application areas, such as table salt, salt for animal feed, commercial salt, pharmaceutical salt, road and industrial salt with a complete line of mineral and evaporated salts.

Key figures

Südsalz sales in 2007: EUR 175 million
Employees of the SWS group: 1,140 in 4 locations,
of which the SÜDSALZ group: 517

The project

- Upgrade from 4.6C to ECC 6.0
- Conversion to Unicode
- More than 20 subsystems and interfaces
- Determination of new development guidelines

SAP upgrade from 4.6C to ECC 6.0 with simultaneous conversion to Unicode

The goal of the project was to bring the SAP system to the latest technical state of the art. This is the prerequisite for being able to introduce new functionality and SOA-based applications as needed over the next few years. In particular due to the large number of subsystems and interfaces necessary, it was essential to create a platform capable of supporting future technical unification.

Another goal was to prepare uniform documentation and development guidelines in the context of the project for all modifications, additional development, and interfaces. Using these guidelines, maintenance and service costs will be significantly reduced in the future. This gives the internal IT department some free space in order to support the business processes even better.

A particular challenge for the project was the simultaneous conversion to Unicode, especially because a number of custom applications and user exits needed to be adapted. However, the combined procedure made it possible to significantly reduce the project duration, testing costs, and thus overall project costs.



Heilbronn location



XEPTUM Success Story



Road salt building



Berchtesgaden salt mine



Bad Friedrichshall saline



Bad Reichenhall saline



Another milestone was the use of the Solution Manager for the entire test coordination and support. The Solution Manager was used to cooperate with the specialized departments involved to work out an overall plan for the procedures and processes to be tested. The result was about 2,500 test cases which had to be run through. The creation of this overall plan will make it possible for all projects to profit in the future by generating project-specific test plans. So test phases in the future will be not only more efficient, but also higher in quality.

"With our midsize-appropriate procedure, our project tools, and our consulting and project management competence, we were able to offer SÜDSALZ GmbH a project tailored perfectly to their needs, and implement it together with top quality."

Peter Eisele, XEPTUM Consulting AG

"With XEPTUM, we had just the right partner to allow a complex enterprise serving several industries to master a complex project with any imaginable special details."

Dr. A. Schwartz, SÜDSALZ GmbH, Group IT Head



More Info ...

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